1st Annual Forum for Developing Country Investment Negotiators
October 1-2, 2007, Singapore

Survey results

Response rate is 29/32 = 91%

<table>
<thead>
<tr>
<th>Question</th>
<th>Not really</th>
<th>A little</th>
<th>Mildly</th>
<th>Very</th>
</tr>
</thead>
<tbody>
<tr>
<td>Were the substantive sessions useful?</td>
<td>0</td>
<td>0</td>
<td>4</td>
<td>25</td>
</tr>
<tr>
<td>Were the written papers useful?</td>
<td>1</td>
<td>0</td>
<td>8</td>
<td>20</td>
</tr>
<tr>
<td>Were the presentations useful?</td>
<td>0</td>
<td>0</td>
<td>5</td>
<td>24</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Question</th>
<th>Not enough</th>
<th>A little</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Was there sufficient time to debate the issues you were concerned with?</td>
<td>8</td>
<td>6</td>
<td>13</td>
</tr>
<tr>
<td>Did the session provide you with an opportunity to open relationships with other colleagues?</td>
<td>2</td>
<td>3</td>
<td>24</td>
</tr>
<tr>
<td>Did the session give you an opportunity to gather useful views and experiences of others?</td>
<td>0</td>
<td>0</td>
<td>29</td>
</tr>
<tr>
<td>Did the session give you an opportunity to think strategically about your future negotiating challenges?</td>
<td>1</td>
<td>5</td>
<td>24</td>
</tr>
<tr>
<td>Did the session encourage you to speak to your colleagues about your strategic challenges?</td>
<td>2</td>
<td>8</td>
<td>18</td>
</tr>
</tbody>
</table>
Survey written comments

Do you have any suggestions for other follow up activities over the course of the next 12 months?

Email/web network of outstanding issues being negotiated by each developing country negotiating country
Joint positions vis-a-vis certain “demanding” developed countries – more capacity building
Deliver working papers of IISD through e-mail
The annual meeting/workshop like this one will be of great interest. Topics can be recommended through e-mail.
Strengthen the network through a web forum. Prepare some papers regarding the necessity of discussing these issues.
Other possible subjects for discussion: enforcement mechanism; New York Convention.
Set up a network among participants.
Go on with discussion on the IISD Model through other means.
Please keep me posted of the development of IIAs.
Circulate by email new documents from IISD (draft for comments).
I think it would be important to discuss these issues more deeply:
  • Connection of investment and services chapters in an FTA
  • International Customary Law
  • ICSID jurisprudence
To organize a meeting starting 2008 (*petit comité*) in order to plan future activities.
Keep contact.
Networking and communication with IISD and participants on investment issues and treaties.

<table>
<thead>
<tr>
<th>Question</th>
<th>Definitely</th>
<th>Yes</th>
<th>Could be OK</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>Should future meetings dedicated to developing country negotiators be planned?</td>
<td>23</td>
<td>5</td>
<td>10</td>
<td>1</td>
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</table>

<table>
<thead>
<tr>
<th>Question</th>
<th>Definitely</th>
<th>Yes</th>
<th>Not sure</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>If future meetings were planned, would you plan to attend?</td>
<td>16</td>
<td>12</td>
<td>1</td>
<td></td>
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</tbody>
</table>
Do you have any other comments?

Thank you for this eye-opening learning opportunity
Material should be sent out prior to the workshop if possible so we will have time to digest and ask questions more.
Thanks very much for NUS and IISD for generously doing this fascinating workshop.
Should set up more than two days because the knowledge are too much to absorb and understand in only two days.
Everything went great!!! Congratulations!!!
Because of time constraint, the session is a little bit too long [sic]. If you could spread the discussion out to 3 days. Also the working lunch is very useful, and helps saving time.
One more day is better, because we can have time to think about it.
Case studies method can be used in the discussion.
More attention to FTAs – not only BITs.
I am very much appreciate IISD and NUS particularly the organizing committee for giving the opportunity to attend this forum, which is of interest and valuable to me for my current work regarding BIT.
The speakers are very good and are experts in the field from whom I have learned a lot.
Thanks a lot.
The wrap up or summary of proceedings of the Forum as well as the soft copy of the materials/presentation used at the forum is to be sent to the participants ASAP.
The sessions are all good and useful, however most of them are extensively about legal perspective. It would be very useful for those who are not lawyers or legal advisor if it could cover more on negotiator’s perspective. Other than that it’s a wonderful course.
Definitely it was a very important meeting. I liked a lot the presentations, in particular the first introduction by Howard during the opening session. The IISD Model is also interesting, but hard to be put into practice. It is important starting!
Some discussants talk too long, not go to the point, so make more confusing.
Next meeting should also review whether or not concepts learned from the meeting be put into a reality of future investment treaties.
IISD should provide constant advice to participants if needed.
Need to know also issues of developed countries as well.
It would be helpful if IISD or any other relevant organization organized a short training program for capacity building on negotiations and designing of investment agreements.